

money

TROUBLE IN PARADISE? Analysts wonder if Disney can keep up hot streak

Story, D-3

A.M. BRIEFING

Market indexes mostly higher

Wall Street capped a subdued day of trading Tuesday with a tiny gain and another milestone. After spending much of the day drifting between small gains and losses, U.S. stock indexes closed slightly higher, nudging the Nasdaq composite to another high, eclipsing the record it set last Friday. The Dow Jones industrial average rose 37.87 points, or 0.2 percent, to 20,090.29. The Standard & Poor's 500 index added 0.52 points, or 0.02 percent, to 2,293.08. The Nasdaq gained 10.67 points, or 0.2 percent, to 5,674.22. The Russell 2000 index of small-company stocks fell 5.60 points, or 0.4 percent, to 1,361.06.

Associated Press

Job openings stay unchanged in Dec.

The number of open jobs was mostly unchanged in December from the previous month, leaving openings at a healthy level. The Labor Department said Tuesday job openings were flat at 5.5 million in December. Total hiring rose slightly to 5.25 million, while the number of people quitting fell. The figures suggest that December was a mostly stable month for the job market, with many employers possibly waiting until the new year to step up hiring.

Associated Press

GM: \$9.4 billion income in 2016

At an investors' conference during Detroit's auto show in January, confident General Motors executives told investors to expect improved pretax profits for 2016 and 2017, thanks to strong sales in key markets and cost cuts. On Tuesday, the company partly delivered, reporting a 16 percent increase in last year's pretax income. An encore could be a lot harder. Overall auto sales are flattening in the U.S., GM's biggest profit center, and car inventories are growing. Economic troubles linger in Europe and South America. And a new U.S. president wants to redo the North American Free Trade Agreement and could slap a border tax on imports from Mexico. All of these will make it hard for GM to beat last year's net income of \$9.4 billion.

Associated Press

Labor nominee hired illegal alien

Labor Secretary nominee Andrew Puzder acknowledged Tuesday that he had employed a housekeeper who was in the U.S. illegally, putting him again at odds with President Donald Trump's push to keep jobs in American hands. Puzder said in a statement that he and his wife were unaware the housekeeper was not legally permitted to work in the U.S. during the years they employed her. Puzder spokesman George Thompson said Tuesday that the fast food CEO remains committed to becoming secretary of labor and is working on divesting from his financial holdings. "Number one, the administration strongly supports Andy Puzder and wants to stick with him," Senate Majority Leader Mitch McConnell told reporters. "He's qualified for the job, and for myself, I'm enthusiastically in his camp."

Associated Press

Asbury Automotive 66.20 +2.35/+3.7%	Weyerhaeuser 32.05 +.63/+2.0%	IBM 178.46 +2.60/+1.5%	LOCAL MOVERS	Vulcan Matl 121.80 -6.28/-4.9%	General Motors Co 35.10 -1.73/-4.7%	Rayonier AdvMatls 13.29 -.52/-3.8%
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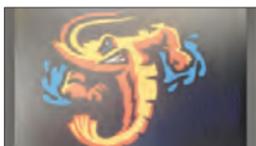
Jumbo Shrimp job fair set for Thursday

Team seeking to fill 75 to 100 positions with minor-league squad

By Drew Dixon
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It's a new name and team colors for Jacksonville's Double A minor-league baseball team, but the 2017 games will still be played at the Baseball Grounds of Jacksonville and applicants wanting to work there get their chance Thursday. The Jacksonville Jumbo Shrimp, previously known

as the Suns, are holding a job fair Thursday from 5:30 p.m. to 8:30 p.m. at the stadium hoping to fill some 75 to 100 positions. "It's exciting," said Ernest Hopkins, Jumbo Shrimp director of food and beverage and executive chef. "Just the name, we've had a lot of people who just walk up [to the stadium] prior to the job fair wanting to know about the Jumbo Shrimp



and be part of this team that we're building here. "Word spreads, we have a good environment. The best advertising is word of mouth," Hopkins said. While the franchise changed the name and mascot in the fall, the job fair is a new tradition for the team that began while

they were still the Suns in 2016. Jumbo Shrimp owner Ken Babby, who bought the team in late 2015, instituted the job fair last year hoping to fill out an expanded workforce for the organization that increased to about 225 employees. Hopkins said that job fair a year ago went so well, the Jumbo Shrimp couldn't pass up on doing it again. "The job fair last year was a great success," Hopkins said. "We had over 150 potential employees coming in and we hired over 120 of them. We didn't

know what to expect last year... under new ownership." While more than 120 employees were hired as a result of the job fair last year, Hopkins said they need new workers. Ballpark work routinely sees high turnover as many of the jobs pay minimum wage. "A lot of people just move on. It is a part-time, seasonal opportunity so a lot of employees find full-time positions later [at other companies]," Hopkins said.

JOBS continues on D-2



work wanted
candace.moody

Nonprofits offer look at all aspects of business

I've spent a good part of my career in nonprofit organizations, and I've loved (almost) every minute of it. But I never made a conscious decision to enter the nonprofit sector. I simply found work that interested me and followed where it led. But as millennials, the oldest of whom turn 37 this year, build their careers, many are choosing to work for organizations that are focused on a mission instead of profitability.

It has been widely reported that millennials are driven by a sense of purpose and want their work to contribute to making the world a better place. The 2013 Millennial Impact Research Report by the Washington, D.C.,-based Case Foundation reported that 72 percent of millennials want to work for a nonprofit organization. They're not alone. According to a 2012 report by the Center for Civil Society Studies at Johns Hopkins University, nonprofit employment represented 10.1 percent of total employment in the United States in 2010, with total employees numbering 10.7 million. The nonprofit workforce is the third largest of all U.S. industries behind retail trade and manufacturing.

Robert A. Sellery Jr. spent most of his career helping nonprofits find executive talent, first with Booz-Allen & Hamilton, then as an independent consultant. He offers advisory services to organizations and to people in the nonprofit sector, and has recently completed an e-book called "Careers, Jobs, Internships and Volunteer Opportunities in the Nonprofit Sector." Sellery says that entry level wages in nonprofits are comparable to for-profit companies, and offer clear pathways to leadership positions. One reason to choose the nonprofit sector is that in most organizations, you'll get exposure to many aspects of the business, allowing you to explore your strengths and preferences. You'll learn about different functional areas, building your credentials for leadership positions. Sellery says that workers who choose communications, finance,

WORK continues on D-2



Families bowl during a birthday party celebration Tuesday at the Main Event in Jacksonville. The entertainment center is at the site of Latitude 360 at the Avenues, which closed last year. (Photos by Will Dickey/Florida Times-Union)

Let the games resume

Main Event opens in former home of Latitude 360

By Roger Bull
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Inside the former Toys R Us on Philips Highway, there's bowling and laser tag, flashing video games and billiards, a bar and a couple of restaurants. If that sounds familiar, it is.

But Main Event hopes to make it where Latitude 360 failed, somewhat spectacularly.

- The Dallas-based Main Event opened its entertainment venue Tuesday across from The Avenues mall. It's 50,000 square feet with a variety of entertainment choices inside: 20 bowling lanes that cost \$20-\$36 an hour, depending on the time. But up to six people can use each lane and split the cost.
- More than 100 video games, the big ones, that are \$1.25-\$2.50 each.
- The prize room for redeeming video game points varies from a roll of Sweet Tarts for 125 points to an iPad for 36,275.
- A laser tag room for up to 30 people at a time, \$6.45-\$8.45 for a



The entertainment center is at the site of Latitude 360 at the Avenues, which closed last year.

- 15-minute round.
- Billiards, air hockey and shuffleboard tables. And that's the wooden shuffleboard table, not the concrete slab of retirement communities.
- The party room and banquet room hold up 40 people each, but can be subdivided. Hilary Williams, the local sales manager, said other Main Events average 20 birthday parties on each Saturday and Sunday. Corporate events often fill the rooms during the week, she said.
- There's also a bar, a quick-serve Italian counter and a full-service restaurant with burgers and sandwiches \$10-\$11 and entrees \$10-\$15. Servers bring food and drink from the bar and restaurant to the lanes.

MAIN EVENT continues on D-2

Times-Union recognizes ad sales standout

The Times-Union

Jill Underwood has been named the winner of Times-Union Media's annual President's Award for outstanding advertising sales during 2016. She first came to the Florida Times-Union as a sales manager in 2004, left two years later but returned in 2010.

As a key account executive, Underwood handles the majority of the company's agency business, and her accounts include some of the largest advertisers: Winn-Dixie, Jacksonville Zoo and Gardens, Mayo Clinic, UF Health Jacksonville, Memorial Hospital, Ollie's Bargain Outlet and Underwood's jewelers.

She also handled the local political category in 2016. "Jill works with some of our largest advertisers and agencies at Times-Union Media," said Lana Champion, vice president of sales and marketing for Times-Union Media. "She focuses on providing her customers with results and that strategy has helped her grow her business over the past year. It's a real pleasure to see such a hardworking executive recognized for her accomplishments."



Lana Champion, vice president of sales and marketing for Times-Union Media, (left) hands Jill Underwood the President's Club award for 2016 at the Florida Times-Union on Tuesday. The President's Club award recognizes the best overall performance in revenue and market share growth for 2016. (Bruce Lipsky/Florida Times-Union)

WORK

Continued from D-1

or fundraising as an entry into the organization have the best chance of reaching executive director or CEO.

"Nonprofits have the same need for talent that other kinds of companies do," he says. "They often have interesting problems to solve, and incidentally, also help change things for the better." Working for nonprofits may also build your creativity, since you'll be challenged to solve problems with smaller budgets.

Nonprofits offer easier transition into new occupations than traditional companies because you can start as a volunteer. You'll work alongside experienced staff and build skills. Many nonprofits give hiring preference to volunteers and board members, so you may also be auditioning for a future job.

Sellery's e-book also mentions a choice that merges the idea of mission-based work and profit. "A whole generation of social entrepreneurs is pioneering new product concepts that meet social needs using viable business models," he writes. Social entrepreneur Muhammad Yunus founded the Grameen Bank, an institution that provides microcredit loans to those in need to help them develop financial self-sufficiency. Founded in 1983, the bank has brought in a net income of more than \$10 million, and his work with the organization landed Yunus a Nobel Prize in 2006. That's something you generally don't receive for your work at a traditional bank.

Find more of Robert Sellery's information on nonprofits at sellery.com.

Candace Moody is vice president of communications for CareerSource Northeast Florida. Her column appears every Wednesday in the Times-Union, and she can be reached at cmoody@careersourcenefl.com.

DOW 20,090.29 +37.87	NASDAQ 5,674.22 +10.67	S&P 500 2,293.08 +5.2	10-YR T-NOTE 2.40% -.01	30-YR T-BOND 3.02% -.03	CRUDE OIL \$52.17 -.84	GOLD \$1,234.20 +4.20
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Stocks recap

	NYSE	NASD	HIGH	LOW	CLOSE	CHG.	%CHG.	WK	MO	QTR	YTD
Vol. (in mil.)	3,335	1,827									
Pvs. Volume	2,988	1,643									
Advanced	1355	1161									
Declined	1597	1608									
New Highs	146	131									
New Lows	21	37									

	DOW	20155.35	20068.68	20090.29	+37.87	+0.19%	▲	▲	▲	+1.66%
DOW Trans.	9276.78	9197.45	9213.36	-18.46	-0.20%	▲	▲	▲	▲	+1.87%
DOW Util.	663.82	660.33	663.13	+1.63	+0.25%	▼	▼	▼	▼	+0.53%
NYSE Comp.	11285.18	11229.20	11243.39	-20.72	-0.18%	▲	▲	▲	▲	+1.69%
NASDAQ	5689.60	5664.82	5674.22	+10.67	+0.19%	▲	▲	▲	▲	+5.41%
S&P 500	2299.40	2290.16	2293.08	+0.52	+0.02%	▲	▲	▲	▲	+2.42%
S&P 400	1704.75	1690.53	1694.22	-4.80	-0.28%	▲	▲	▲	▲	+2.03%
Wilshire 5000	24053.30	23940.62	23972.47	-17.02	-0.07%	▲	▲	▲	▲	+2.33%
Russell 2000	1371.87	1357.60	1361.06	-5.60	-0.41%	▼	▼	▼	▼	+0.29%

Local stocks

NAME	TICKER	PE	CLOSE	CHG	CHG	YTD	Percent	NAME	TICKER	PE	CLOSE	CHG	CHG	YTD	Percent
AT&T	T	16	41.12	+0.06	+0.1	-3.3		Liberty Property	LPT	17	37.84	-0.48	-1.3	-4.2	
Adv Micro Dev	AMD	dd	13.29	-0.34	-2.5	+17.2		Lowes Cos	LOW	19	72.24	-0.37	-0.5	+1.6	
Aetna Inc	AET	16	120.67	-1.12	-0.1	-2.7		Medtronic Inc	MDT	17	76.12	+1.14	+0.2	+6.9	
Allstate	ALL	16	78.12	+0.04	+0.1	+5.4		Michael Kors Hldgs	KORS	9	36.82	-4.46	-10.8	-14.3	
Apple Inc	AAPL	16	131.53	+1.24	+1.0	+13.6		Micron Tech	MU	dd	24.60	+2.6	+1.1	+12.2	
Asbury Automotive	ABG	11	66.20	+2.35	+3.7	+7.3		Microsoft Corp	MSFT	28	63.43	-2.1	-0.3	+2.1	
Atlantic Coast Fin	ACFC	13	7.65	+0.05	+0.7	+12.5		Mondelez Intl	MDLZ	49	43.93	-0.08	-0.2	-0.9	
AutoNation Inc	AN	12	48.08	-0.39	-0.8	-1.2		Neinet Inc	NNI	9	49.35	-1.25	-2.5	-2.8	
BB&T Corp	BBT	16	46.39	-0.40	-0.1	-1.3		Northrop Grumman	NOC	21	232.98	+1.6	+0.1	+0.2	
BP PLC	BP	dd	34.38	-1.44	-4.0	-8.0		Nvidia Corporation	NVDA	72	119.13	+1.82	+1.6	+11.6	
Banco Bilb Viz Arg	BBVA	...	6.56	+0.01	+0.2	-3.1		PHH Corp	PHH	dd	14.52	-1.7	-1.2	-4.2	
BankAmerica Corp	BAC	18	22.90	-0.22	-1.0	+3.6		Parkervision	PRKR	dd	2.09	-0.2	-0.9	+13.6	
Barc IPath Vix ST	VXX	q	18.98	+1.18	+1.0	-25.6		Patriot Transport	PATI	16	24.66	+12.4	
CSX Corp	CSX	26	47.68	+0.42	+0.9	+32.7		Pfizer Inc	PFE	13	32.08	-1.5	-0.5	-1.2	
Chesapeake Engy	CHK	dd	6.17	-0.21	-3.3	-12.1		PharmAthene Inc	PIPI	1	1.37	+3.6	+35.6	-57.8	
Cisco Syst	CSCO	15	31.45	+1.5	+0.5	+4.1		Procter & Gamble	PG	23	88.01	+0.61	+0.7	+4.7	
Citigroup	C	12	57.19	-0.45	-0.8	-3.8		Prudential FncI	PRU	12	106.59	+0.48	+0.5	+2.4	
Cliffs Nat Res	CLF	21	9.12	+0.02	+0.2	+8.4		Rayonier AdvMatis	RYAM	8	13.29	-0.52	-3.8	-14.0	
Coach Inc	COH	22	36.88	-0.28	-0.8	+5.3		Rayonier Inc.	RYN	48	28.57	-0.09	-0.3	+7.4	
CocaCola Co	KO	25	41.90	+0.34	+0.8	+1.1		RgcyCtrs	REG	32	69.30	-0.59	-0.8	+0.5	
Convergys Corp	CVG	13	24.78	+0.9		Regions FncI	RF	17	14.58	-0.05	-0.3	+1.5	
CS VelSh 3xInvrsNGS	DGAZ	q	4.30	-0.39	-8.3	+41.9		SPDR S&P500 ETF Tr	SPY	q	228.94	+0.1	...	+2.4	
Direxion GoldMinBear	JDSU	q	12.72	+0.21	+1.7	-63.8		SPDR S&P O&G ExpPtm	XOP	q	39.09	-0.7	-2.4	-5.6	
Dirx Jr GoldMin Bull	JUNG	q	12.07	-0.27	-2.2	+116.3		Sabre Corp	SABR	16	22.21	-2.60	-10.5	-11.0	
Dir Diy Gold Bull3x	NUGT	q	13.05	-0.19	-1.4	+70.8		St Joe Co	JOE	9	17.30	-1.0	-0.6	-8.9	
DryShips Inc	DRYS	1	4.83	-0.78	-13.9	-83.6		Seadrill Ltd	SDRL	1	1.72	-0.03	-1.7	-49.6	
EnCana Corp	ECA	cc	11.85	-0.45	-3.7	+0.9		Siri	SIRI	36	4.72	-0.06	-1.3	+6.0	
EverBank Financial	EVER	16	19.46	+0.04	+0.2	+0.1		XLF	XLF	q	23.55	-0.06	-0.3	+1.3	
Exxon Mobil Corp	XOM	37	82.77	-0.54	-0.6	-8.3		SMRT	SMRT	14	3.48	-0.02	-0.6	-36.5	
FRP Holdings	FRPH	67	41.45	-0.40	-1.0	+9.9		STI	STI	16	57.40	-0.32	-0.6	+4.6	
FedEx Corp	FDX	17	188.02	-0.18	-0.1	+1.0		TEVA	TEVA	11	32.19	-2.16	-6.3	-11.2	
Fidelity Natl FncI	FNF	15	36.44	-0.07	-0.2	+7.3		TWTR	dd	18.26	+0.33	+1.8	+12.0		
FNFV Group	FNFV	...	12.20	-1.0	-0.8	-10.9		UPS	UPS	18	105.69	-0.37	-0.3	-7.8	
Fidelity Natl Info	FIS	21	77.30	-2.05	-2.6	+2.2		USO	USO	q	11.19	-0.19	-1.7	-4.5	
Ford Motor	F	7	12.34	-1.18	-1.4	+1.7		VALE	VALE	...	9.63	+0.07	+0.7	+26.4	
Freeport McMoran	FCX	dd	15.52	-0.48	-3.0	+17.7		GDX	GDX	q	25.29	-1.1	-0.4	+20.9	
Frontier Comm	FTR	...	3.27	-0.06	-1.8	-3.3		VMT	42	121.80	-6.28	-4.9	-2.7		
Gen Electric	GE	24	29.56	-1.0	-0.3	-6.5		WMT	14	66.89	+0.49	+0.7	-3.2		
General Motors Co	GM	6	35.10	-1.73	-4.7	+0.7		WFT	dd	5.85	-0.15	-2.5	+17.2		
Home Depot	HD	22	136.65	+1.16	+0.1	+1.9		WEB	7	19.05	-0.10	-0.5	-9.9		
iShs Emerg Mkts	EEM	q	37.47	-1.9	-0.5	+7.0		WFC	14	56.34	-0.21	-0.4	+2.2		
iShares Rus 2000	IWM	q	135.24	-6.0	-0.4	+0.3		WRK	...	53.90	-0.30	-0.6	+6.2		
Intel Corp	INTC	16	36.35	+0.08	+0.2	+0.2		WY	27	32.05	+0.63	+2.0	+6.5		
IBM	IBM	13	178.46	+2.60	+1.5	+7.5		ZNGA	...	2.57	+0.3	+1.2	...		
Johnson & Johnson	JNJ	17	113.48	+0.08	+0.1	-1.5									
LandStar	LSTR	26	84.10	-0.25	-0.3	-1.4									

Interesterates



The yield on the 10-year Treasury fell to 2.40 percent on Tuesday. Yields affect rates on mortgages and other consumer loans.

TREASURIES	YEST	PVS	NET CHG	WK	MO	QTR	1YR
3-month T-bill	.52	0.51	+0.01	▲	▲	▲	.28
6-month T-bill	.62	0.61	+0.01	▲	▲	▲	.40
52-wk T-bill	.78	0.78	...	▼	▼	▲	.49
2-year T-note	1.17	1.15	+0.02	▼	▼	▲	.67
5-year T-note	1.85	1.85	...	▼	▼	▲	1.16
10-year T-note	2.40	2.41	-0.01	▼	▲	▲	1.75
30-year T-bond	3.02	3.05	-0.03	▼	▲	▲	2.58

BONDS	YEST	PVS	NET CHG	WK	MO	QTR	1YR
AP Muni Bond Idx	2.63	2.65	-0.02	▼	▲	▲	...
Barclays Glob Agg Bd	1.65	1.67	-0.02	▼	▲	▲	...
Barclays USAggregate	2.59	2.65	-0.06	▼	▲	▲	2.32
Barclays US Corp	3.33	3.39	-0.06	▼	▲	▲	3.62
Barclays US High Yield	5.73	5.74	-0.01	▼	▼	▼	9.45
Moody's AAA Corp Idx	3.97	4.04	-0.07	▲	▲	▲	3.98
10-Yr. TIPS	.40	0.39	+0.01	▲	▲	▲	.53

PRIME RATE FUNDS	YEST	FED
6 MO AGO	3.75	.63
1 YR AGO	3.50	.38

Commodities

Crude oil prices fell roughly 1.6 percent while natural gas prices rose nearly 3 percent. Gold and silver prices rose slightly.

FUELS	CLOSE	PVS.	%CH.	%YTD
Crude Oil (bbl)	52.17	53.01	-1.58	-2.9
Ethanol (gal)	1.57	1.55	-0.13	-2.2
Heating Oil (gal)	1.62	1.64	-0.80	-4.8
Natural Gas (mm btu)	3.13	3.05	+2.62	-16.0
Unleaded Gas (gal)	1.49	1.51	-1.51	-10.7

METALS	CLOSE	PVS.	%CH.	%YTD
Gold (oz)	1234.20	1230.00	+0.34	+7.3
Silver (oz)	17.73	17.67	+0.37	+11.3
Platinum (oz)	1012.90	1014.10	-0.12	+12.3
Copper (lb)	2.63	2.65	-0.74	+5.2
Palladium (oz)	764.50	774.35	-1.27	+12.0

AGRICULTURE	CLOSE	PVS.	%CH.	%YTD
Cattle (lb)	1.18			